

NAVAJO COUNTY FAIR, Inc. BOARD OF DIRECTORS
Minutes August 5, 2009

Board Members in Attendance: Rusty DeSpain, Redgie Justman, Kelly Favro, Lori Reynolds, Mike Sample, Wes DeSpain, Don Fischer, Allen Mitchell, Sara Hansen, Jimmy Crosby, Wendell DeCross, Tim Kelley
Staff in Attendance: Mina Henning, Laura Brooks
Guests: Kim Willis & Family
Excused Board Members: Anna Amos, Alberto Peshlakai
Unexcused Board Members: Mike Mellor

1. **Call to Order:** Lori called the meeting to order at 7:05 p.m.
2. **Call to the Public:** Lori stated that Community Counseling Center has requested that one of their clients be allowed to stall a goat here at no charge. Lori has talked with the counselor and the lady is a fully functioning person. She lives in assisted living, but is capable of caring for herself and animals. Kim says that she only speaks two words and that they are hoping that an animal will help her. Kim assured the board that if the lady could not care for the goat, then the goat would find a new home. Jimmy made a motion to allow her to keep her goat here at no charge. Allen seconded. Motion carried.
3. **Rodeo Queen Update:** Everything's moving along good. We have quite a few girls. There are four for teen queen, two for junior teen queen and one for little buckaroo. The pageant has been moved to Old West Days.
4. **President's Report:** Have had two county meetings so far. They will be working on the sinking drains and the drainage at the north end. Winslow is not able to do the fogging. Possibly we can get the Winslow foggers to use the Holbrook equipment. Linda Morrow would like to incorporate the School Fair into the County Fair next year.
 - a. **Facility Requests:** None.
5. **Event Director's Report:** Cable One commercial is done. It will start airing on September 1st and run through September 20th on 8 or 9 networks. Everything is moving along.
6. **Secretary/Accountant's:** We received a Thank You letter from Jr. Livestock for our donation to their scholarship program.
7. **New Business:**
 - a. **Facility Rental** – Lori reported that at the last team roping, the grounds were not cleaned. Lori would like to add wording to the rental contract that the cleaning deposit is strictly for cleaning the grounds or it is forfeited. Mike stated that we do have a rental contract and there are blank lines at the bottom for stipulations where that could be added. Don stated that all persons holding events here will have to see Laura to sign the rental contract. Discussion was held regarding who would be given discounts on rental fees. It was decided that it should be handled on a case-by-case basis. Lori stated that insurance is costing us \$50 per event to sell food and \$100 per event to sell alcohol. The board needs to decide if this expense will be passed on to the event or not. Tim and Sara stated that two cantina fees need to be added to the list of rates, one for food and one for alcohol. It was also stated that on a case-by-case basis the board could decide to reduce the fees. Don stated that we are a non-profit, but the fair is expensive to put on and we need to be able to cover those costs. Wendell wanted clarification on what was being discussed. Lori stated that we were discussing liability insurance for when the Cantina is open because there insurance would not cover our food concessions. Mike Sample asked about the events in which they supply their own food. In that case, they would not be charged the fee. The fee will only be charged when we operate the concession stand. Sara made a motion to add Cantina Fees to the Facility Rental Rates. One for food at \$50 and one for alcohol at \$100. Tim seconded. Motion carried. Don stated that we should also add a line in the contract about destruction of property and making the renter liable for the

repairs. Wendell stated that the board is micromanaging and this does not need board action, it just needs to be added. Don made a motion to add cleaning deposit and property damage wording to the rental contract. Mike Sample seconded. Motion carried.

8. Old Business:

a. Old West Days – No report.

b. 2009 Fair –

- i. **Redgie** – Everything is going good. Judges and volunteers are scheduled. Don is working on a project for Open Class.
- ii. **Kelly** – Attended Cowpunchers and handed out lots of information. Promises have been made for the five teams for the Ranch Rodeo, however no paperwork has been received. Little Buckaroo is ready to go.
- iii. **Sara** – Everything is going good. They would like to have satellite speakers on the Livestock Barn for Thursday's show.
- iv. **Allen** – Everything is coming along.
- v. **Tim** – Working on sound for Jr. Livestock and Horse Achievement.
- vi. **Lori** – Has emailed and left phone messages for Budweiser and has not received a call back in regards to the posters. Pepsi has not given an answer on sponsorship either. Pendleton will be the exclusive whiskey supplier.
- vii. **Jr. Miss** – Cindy turned in a modified budget. It shows estimated expenses at \$979 and estimated income at \$1,170. Jimmy made a motion to approve the budget. Sara seconded. Motion carried.
- viii. **Ranch Horse** – Laura reported that there is one entry in the Open category and one in the Ladies category. Rusty asked if Mike was planning on having a saddle. Mina stated that he thought that the fair was purchasing the saddle. It would have to come before the board next week for approval.
- ix. **Rusty** – There will be a rodeo production meeting on August 11 at 7:00 p.m. for anyone who wants to partake in the rodeo. If there is anyone interested in taking money at the back gate during Old West Days, it would be helpful.
- x. **Wes** – Everything is cool. Mina has all the feed and is working on the shavings.
- xi. **Mike Sample** – Everything is moving along. Several food vendors have registered. There are 6-7 vendors for Martinez Hall. Rusty asked if he needed any help in recruiting vendors. Mike does not. He will start contacting the county departments. Jalapeno Poppers is replacing Suzies.
- xii. **Wendell** – He is assisting Mike. The antiques people decided not to come. They don't feel that the fair is an appropriate place to look for antique buyers.
- xiii. **Jimmy** – Purina has donated 399 back numbers. Jimmy will use about 150, Kelly would like 100 and Sara would like 30. After discussion it was decided that the fair board will provide all livestock with its first bedding. Jr. Livestock will be enforcing the stall cleaning fines this year. A screen system will need to be installed in the pig barn to catch the shavings.
- xiv. **Don** – Everything is good. Rusty needs some more signs.

9. Executive Session: None

10. Post Executive Session: None

11. Upcoming Meetings: August 12, 19 and 26; September 2 and 9

12. Adjournment: Tim made a motion to adjourn at 8:48 p.m. Kelly seconded. Motion carried.